

UGC Newsletter ~ December 2009

Our New Home

Unique Glass Colors is now under new management and has moved to Casselberry, FL. We look forward to serving you and are very excited to have this opportunity to get right into the "heat" of things in the ceramics, glass, home décor and decorative painting industries!

Casselberry is a suburb just outside Orlando. We are 45 minutes from Disney World so if you are driving on vacation and want to pick up your order you can come by and see our new headquarters. Of course, you are welcome at any time to come and see us! We have a great classroom/gallery where our glass art and product lines are displayed.

Monthly newsletters will be sent to let you know what is happening at Unique Glass Colors. They will include techniques, promotions, helpful hints, or whatever information we can include that will be of help in promoting Unique Glass Colors to your customers.



News...News...News...News...News...

New Non-Toxic Color Now Available! If you are looking for a beautiful off-white, we have just the color for you. VANILLA (GC11016)!

New Product Coming Soon! MUD. The very cool thing about this product is that in addition to creating lovely non-fired designs, you can create faux carved wood techniques AND it can be fired on glass that can withstand 1500-1550 degrees F! This new product can also be used with Glass Medium for an even smoother application.

Every page of the website has been updated to ensure that you have the most up-to-date information available to you. Color charts for both color lines have been updated to clearly show all that is available to your customers. Price Lists have been updated to

show you the products available as well as the various sizes of each. These lists also serve as order forms to make the process easier and more efficient. Updated Volume Discount and Set Discount schedules are able to be viewed on-line and we have made these into printer-friendly documents for you to reference when not on our site.

UGC will have a booth at the Spring Art Glass & Ceramic Show in Orlando (February 2010) and the Glass Craft and Bead Show in Las Vegas (April 2010). Betty will also be attending the Vegas show with us, so be sure to stop by and visit!

Our talents run from traditional to contemporary. We would love to see your talents to see how you use the Unique Glass Colors products! The artwork we have seen so far has been nothing short of amazing and we are very interested in seeing more. Join us and other UGC customers at www.facebook.com/uniqueglasscolors and <http://www.uniqueglasscolors.ning.com> where you can share your artwork with the world.

We look forward to working with each of you! Please feel free to contact us at info@uniqueglasscolors.com if you have any questions.

Until next time,

The UGC Staff



The UGC Staff (from Left to Right: Harold Clark, Margot Clark, Heather Nield and SJ Jankauskas. Not pictured: Jennifer Clark)

Margot Clark is Chief Executive Officer, Director of Marketing and also owner of Margot A. Clark LLC where she is in various art industries. She has been working with Paula, Betty and the Unique Glass Colors since the early 90's, written articles on glass for Ceramics and Glass Patterns Quarterly and is featured in various book publications on glass art. Unique has been selling her glass patterns for a number of years.

Heather Nield is the Office Administrator. She has been working with Margot as her "right hand" for the past two years and during that time developed a passion for glass.

Heather will be running the office and making sure all your orders get shipped in a timely manner.

Harold Clark is Chief Operations Officer, Director of Production and Warehousing and is a certified Fire Sprinkler Inspector. He is a retired US Navy Senior Chief Petty Officer so also goes by the name Seadog.

Saulius (SJ) Jankauskas is Chief Financial Officer, Director of Research and Development and is a board certified plastic surgeon. He has been working with the Unique Glass Colors for a number of years and has come up with a new technique we call "the watercolor technique" and we will be sharing that information with all of you in the near future. He co-authored an article with Margot for Glass Patterns Quarterly.

Jennifer Clark is Webmaster and Analyst. In addition to maintaining <http://www.uniqueglasscolors.com>, she has created two fan pages for UGC, <http://www.facebook.com/uniqueglasscolors> and <http://www.uniqueglasscolors.ning.com>. She creates glass jewelry using recycled glass and Unique Glass Colors.

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